

Jason Sabo




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**AGENCY CONSULTANT
IIANC**

My Kolbe is **8-7-2-5**.

I am naturally a researcher & implementer. My "why" is to help your agency reach its full potential.

 *I'm here to help you find better ways to operate your agency. I want to help you take your agency to the next level and thrive!*

GET IN TOUCH WITH JASON

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 919.377.1641



**MAXIMIZE
YOUR AGENCY**

Jason Sabo is an experienced Business Consultant with a proven record of helping agencies improve their sales, operational, and strategic management strategies. He works with IIANC members to help them grow and take their agencies to the next level with increased revenue, improved workflows and long-term strategic planning. Jason also partners with agencies to increase company culture by utilizing staff skills and strengths.

Specialties

- Operational Efficiencies & Workflows
- Strategic Planning
- Hiring & Onboarding Top Talent
- Performance Management
- Staff Training & Development
- Policy & Procedure Development
- CISR Instructor

Experience

- Director of Agency Development - IIANC
- Business Consultant - IIANC
- Internal Sales Partner - OneAmerica Financial
- Agency Business Consultant - Farmers Insurance
- Commercial Lines Producer - Independent Agency

Certifications

- Lean Sigma Six Yellow Belt
- Trusted Risk Advisor
- Integrity Selling
- Agency Business Consulting Program

"Jason has been phenomenal in adding another resource to my team! He helped us improve our sales management process and developed reports to track producer activity. Jason gave us the tools our sales team needs to make decisions to assure their success!"

– Cameron Annas, Granite Insurance