

Cindy Scharf



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**AGENCY CONSULTANT
BIG I NEW YORK AND
BIG I CONNECTICUT**


My Kolbe is **6-7-3-4**.

I am naturally an organizer. My "why" is to help you fix it.

 *I'm here to help you find better ways to operate your agency.*

GET IN TOUCH WITH CINDY

 cscharf@biginy.org

 315-432-4232



**MAXIMIZE
YOUR AGENCY**

During her 30 impressive years in the insurance industry, Cindy has been instrumental in driving positive change within agencies. She has successfully created new departments, developed service standards, managed employees through changes and acquisitions, transitioned work to carrier service centers, and introduced small business carrier download to the agency. As Agency Consultant for IAAC, Cindy works directly with agencies to uncover internal growth opportunities and collaborates with them to develop action plans that meet the ever-changing insurance landscape they face...all while fostering a culture of E&O awareness.

Specialties

- AMS360
- Sagitta
- ImageRight/Worksmart
- Operational Efficiencies
- Developing Workflows and Procedures

Experience

- Senior Account Manager – Independent Agency
- Small Business Unit Manager – Bank Owned Agency
- Operations Manager – Large Insurance Agency